

KEEP CALM, STAY INVESTED

EXPECT VOLATILITY, BUT AVOID LETTING THE HEADLINES ALTER YOUR PLANS.

The primary function of financial journalism seems to be terrifying us out of ever achieving our financial goals by shrieking about the market's volatility. We have been reminded of this almost hourly as the S&P 500 approached "official bear market territory," defined as closing 20% below its January all-time high.

Every market decline of this magnitude has its own unique precipitating causes. We think it is fair to say that the current episode is a response to two issues: severe inflation, and the extent to which the economy might be driven into recession by the Federal Reserve's somewhat

belated efforts to root that inflation out. (Russia's war on Ukraine, supply chain issues and the like are surely contributing to the angst, but recession vs. inflation is the main event, in my judgment.)

We look at it this way:

From March 2009 (when the equity market bottomed at the end of the Global Financial Crisis) through the end of 2021, the S&P 500 produced an average annual compound return of 17.5%. Indeed, over those last three calendar years (2019 – 2021), despite a hundred-year global health crisis that carried off millions of people worldwide, the Index compounded at 24% per year. This was one of the

greatest runs of all time.

But it is evident that some part of that extraordinary accretion in equity values was due to excessive monetary stimulation by the Fed. And to that extent, we are having to give some of that gain back, as the Fed moves to bring the resultant inflation under control. We should, we believe, want them to do this, even if it means the economy slows. In the long run, the cure (possible recession) is not more painful than the disease (inflation).

For long-term investors, capitulation to a bear market by fleeing equities has often proven to be a tragedy, from which their

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*"If a window
of opportunity
appears, don't
pull down the
shade."*

- TOM PETERS

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(continued)

retirement plans may never recover. Our investment policy is founded on acceptance of the idea that the only way to be reasonably assured of capturing equities' premium returns is by riding out their occasional declines.

Our mission continues: not to insulate you from short- to intermediate-term volatility, but to minimize your long-term regret – the regret that has always followed a fear-driven exit when equities resume their long-term advance. As they always have.

We continue to counsel staying the

course. We are always here to talk this through with you. Thank you for being our clients. It is a privilege to serve you.

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**OUR OFFICE WILL BE CLOSED
MONDAY, MAY 30TH IN
OBSERVANCE OF MEMORIAL DAY.**